

PUSHING THE BOUNDARIES OF INNOVATION BACKED BY EXCELLENT SERVICE.

Just Trays are the UK's leading manufacturer of shower trays. With over 28 years' experience combining craftsmanship and innovative technology, they produce an unrivalled range of shower trays to suit each and every application. Just Trays were looking to outsource part of their manufacturing because they wanted experts in GRP/Fibreglass, who had innovative technology in sanitary ware and MPM were able to supply this.

SUPPLIER:
MPM Bradford

CLIENT:
Just Trays Ltd

PROJECT:
Fusion Shower Tray

RESULTS:
Innovative techniques deliver a quality product



“We have worked with MPM since 2012 and they are a company whose communication skills are second to none and their turnaround time is industry leading”

Paul Haigh,
**Managing Director
Just Trays Ltd**

Manufacturing can be a bit of a closed shop and insular; Just Trays and MPM are the opposite, they work in partnership together and they always look to keep processes lean and both strive for continuous improvement rather than just resting on their laurels.

MPM are a local supplier for Just Trays and are constantly communicating with weekly updates to ensure they meet all requirements and demands on time. They can respond fast to any request and assist Just Trays with repairs and new moulds to meet expanding volume when sales increase.

Just Trays know that there is always someone available to contact at any time to assist and support, with very fast turnaround to orders and any issues they can help with. Dylan and John take care of account management and day to day tasks, whilst Syd & Alan work on providing solutions and new business/product development.

Paul describes one of the most important things to them is that they work with a company that is open and honest, “They give us an honest idea about lead times and deliver accordingly – they don’t just tell us what we want to hear.”

“MPM suit working with us so well because they have both the vast knowledge of GRP/fibreglass moulds combined with previous experience and also technical knowledge of our industry.”

Innovation in Technology

Second to None Communicatoin Skills

Open and Honest about Lead Times

As Just Trays is a company based on innovative products, they wanted a forward thinking business which could help to develop the design of their products, considering what will sell to the future consumer market. MPM are creating innovative solutions to new tool designs and assisting Just Trays in improving quality and efficiencies.

“We want to change things in the industry and MPM are helping us to do that through their extensive knowledge of innovative techniques.”

