

# DEVELOPING AN UPLIFTING PARTNERSHIP

The campervan conversion specialists met with several manufacturers before deciding to work with MPM because of their open method of communication. They approached MPM with the objective to have more control over their design and supply chain, making their own elevated roofs for the T5 and T6 VW campervans.

**SUPPLIER:**  
MPM Bradford

**CLIENT:**  
Jerba Campervans

**PROJECT:**  
Pattern, mould and full production of an elevating campervan roof

**RESULTS:**  
Bespoke quality solution & on time deliveries for smooth build programme

**“We are treated as both an individual and as a valued customer with great personal communication. MPM are easy to work with, they listen and are helpful but at the same time are really easy going in an informal manner”**

Simon Poole,  
**Managing Director  
Jerba Campervans**

Jerba Campervans began in 2005 converting vans, they now specialise in converting VW Transporter T6's and are official partners of Volkswagen as registered vehicle body builders for their Transporter T6 and VW T6 camper.

“One of the reasons why we chose MPM was because they were easy to communicate with and they were always there on the other end of the phone if we needed them,” says Simon.

Simon admits that using suppliers with expensive software is not always the way forward for the design of composites. MPM used an existing pattern and adapted it by hand, whereas a lot of large manufacturers work with software and a solid mass template, once these are produced it can become a more expensive process to correct. MPM and Jerba Campervans have been working together for 3 years now and Simon says this is because, “We are treated as both an individual and as a valued customer with great personal communication and MPM always deliver us the best possible solution.”

Jerba and MPM have worked together to incorporate a number of design features into their own elevating roof, which has produced an overall better product for the end user.

**Convex upper finish that prevents rainwater from collecting**

**Honeycomb construction giving greater insulation**

**Increased thickness for the secure fixing of internal finishing**

Their partnership means that Jerba Campervans are also benefiting from the ability to make quick design changes to the product, as and when required; an important factor that is simply not possible when working with the vast majority of larger manufacturers.

