



## Pushing the boundaries of innovation backed by excellent service.

Just Trays are the UK's leading manufacturer of shower trays. With over 28 years' experience combining craftsmanship and innovative technology, they produce an unrivalled range of shower trays to suit each and every application. Just Trays were looking to outsource part of their manufacturing because they wanted experts in GRP/Fibreglass, who had innovative technology in sanitary ware and MPM were able to supply this.



Lean  
partnership



Tooling  
expertise



Quality  
uplift

Manufacturing can be a bit of a closed shop and insular; Just Trays and MPM are the opposite, they work in partnership together and they always look to keep processes lean and both strive for continuous improvement rather than just resting on their laurels. MPM are a local supplier for Just Trays and are constantly communicating with weekly updates to ensure they meet all requirements and demands on time. They can respond fast to any request and assist Just Trays with repairs and new moulds to meet expanding volumes when sales increase.



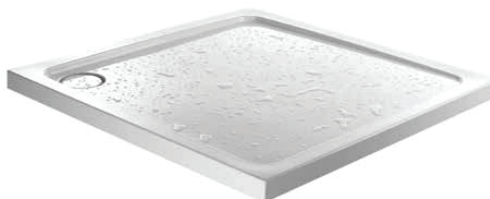
Just Trays know that there is always someone available to assist and support, with a fast turnaround on orders and any issues that arise. Account management and day-to-day tasks are handled reliably, while dedicated focus is given to providing solutions and driving new business and product development.

Paul describes one of the most important things to them is that they work with a company that is open and honest, "They give us an honest idea about lead times and deliver accordingly – they don't just tell us what we want to hear."

"MPM suit working with us so well because they have both the vast knowledge of GRP/fibreglass moulds combined with previous experience and also technical knowledge of our industry."

As Just Trays is a company based on innovative products, they wanted a forward thinking business which could help to develop the design of their products, considering what will sell to the future consumer market. MPM are creating innovative solutions to new tool designs and assisting Just Trays in improving quality and efficiencies.

"We want to change things in the industry and MPM are helping us to do that through their extensive knowledge of innovative techniques."



**"We've worked with MPM since 2012 and consistently found their communication outstanding and their turnaround times among the best in the industry."**

Paul Haigh,  
Managing Director  
Just Trays Ltd

### THE CHALLENGE

Needed a local GRP partner for future growth

### THE VALUE WE ADDED

Expert design input and fast, honest communication

### THE BENEFIT TO THE CUSTOMER

Improved quality and speed